

Message Text

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72

ACTION EB-11

INFO OCT-01 ARA-16 ISO-00 IGA-02 AID-20 CIAE-00 COME-00

FRB-02 INR-10 NSAE-00 RSC-01 TRSE-00 XMB-07 OPIC-12

SP-03 CIEP-02 LAB-06 SIL-01 OMB-01 SWF-02 INT-08

DRC-01 /106 W

----- 118806

R 302210Z APR 74

FM AMEMBASSY QUITO

TO SECSTATE WASHDC 0889

INFO AMCONSUL GUAYAQUIL

UNCLAS QUITO 2868

E.O. 11652: N/A

TAGS: BEXP, EC

SUBJECT: POTENTIAL MAJOR EXPORT PROJECT SALES IN FERTILIZER
INDUSTRY DEVELOPMENT

REF: (A) STATE 055576, (B) QUITO'S A-18, FEBRUARY 28, 1974

1. ECUADOR MUST STILL IMPORT ALL FERTILIZERS IN EITHER COMPONENT ON READY-TO-USE FORM. HOWEVER, AS INDICATED IN REF. (B), AMMONIA AND UREA PLANT ARE HIGH ON LIST OF PRIORITY INDUSTRIAL PROJECTS CONTEMPLATED BY GOE. PLANS CALL FOR PRODUCTION OF MINIMUM 60,000 METRIC TONS OF AMMONIA PER YEAR, UTILIZING NATURAL GAS DEPOSITS IN GULF OF GUAYAQUIL. PLANT MOST LIKELY WOULD BE LOCATED IN PUERTO BOLIVAR/MACHALA AREA. PROJECT IS STILL IN PLANNING STAGES, ALTHOUGH OFFERS HAVE BEEN RECEIVED FROM UNIDENTIFIED FOREIGN FIRMS TO BUILD PLANT. FURTHER DRILLING IS REQUIRED TO DETERMINE WHETHER GAS RESERVES WOULD JUSTIFY THE PROJECT.

2. PRESIDENT WARREN H. BROCH OF VALLEY NITROGEN PRODUCERS, INC., FRESNO, CALIFORNIA, VISITED QUITO IN LATE FEBRUARY 1974 TO INVESTIGATE ECUADOR AS SOURCE OF AMMONIA. FIRM INTENDS TO SUBMIT PRELIMINARY OFFER TO GOE TO CONSTRUCT AMMONIA PLANT HERE, ALTHOUGH LITTLE INFORMATION IS YET AVAILABLE TO LOCAL AUTHORITIES IN
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REGARD TO EXTENT OF NATURAL GAS DEPOSITS AND POSSIBLE DATE OF

COMMERCIAL PRODUCTION.

3. FOR MORE INFORMATION, INTERESTED U.S. FIRMS SHOULD CONTACT
CENTRO DE DESARROLLO (CENDES), ORELLANA 1257 Y 9 DE OCTUBRE,
QUITO, ATTN: LIC. LEONEL SARMIENTO, DIRECTOR, OR ECON. FERNANDO
JUSTICIA.
BREWSTER

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 30 APR 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974QUITO02868
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740103-0644
From: QUITO
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t1974042/aaaaabmw.tel
Line Count: 68
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EB
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: (A) STATE 055576, (B) QUITO'S A-18,, FEBRUARY 28, 1974
Review Action: RELEASED, APPROVED
Review Authority: shawdg
Review Comment: n/a
Review Content Flags:
Review Date: 12 SEP 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <12 SEP 2002 by BryanSD>; APPROVED <02 JAN 2003 by shawdg>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: POTENTIAL MAJOR EXPORT PROJECT SALES IN FERTILIZER INDUSTRY DEVELOPMENT
TAGS: BEXP, EC
To: STATE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005